



you are cordially invited by

The Guilford Glazer Faculty of Business and Management GGFBM
Ben-Gurion University of the Negev

to the workshop of the Decision Making and Economic Psychology Center,
the Center for the Study of Rationality and i-Core

FAIRNESS & JUSTICE: FROM THE LAB TO POLICY

Thursday, December 12, 2013

Saal Auditorium #202 in the Alon Building for Hi-Tech
(37) Marcus Family Campus, Beer-Sheva

Please **register** on the GGFBM website
for further information please email sompr@som.bgu.ac.il

9:15 - 9:45 Registration & refreshments

9:45 - 10:00 Opening

Prof. Oded Lowengart, Dean
Guilford Glazer Faculty of Business and Management

10:00-10:50 Session 1

Session chair: **Judith Avrahami**, Center for the Study of Rationality

Avia Spivak, DMEP
The role of professional economists in shaping the agenda of the Protest Movement in Israel

Ramzi Suleiman, Haifa University
A Level of Aspiration Model Solves the Ultimatum Game at the Golden Ratio

10:50 - 11:15 Coffee break

11:15 - 12:30 Session 2

Session chair: **Ro'i Zultan**, DMEP

Werner Güth, Max Planck Institute of Economics
Ultimatum Bargaining and Related Experiments

12:30 - 13:45 Lunch

13:45 - 14:10 Session 3

Session chair: **Yaakov Kareev**, Center for the Study of Rationality

Yoav Dotan, Hebrew University of Jerusalem
Cognitive Bias in Public Procurement

Alon Harel, Center for the Study of Rationality
What Can the Philosopher Learn about Justice from the Social Scientist?

14:35 - 15:00 Coffee break

15:00 - 16:00 Round Table

Chair: **Uriel Haran**, DMEP

The potential impact of research on policy

Werner Güth, MPI
David Leiser, DMEP
Tomer Blumkin, Ben-Gurion University of the Negev
Pierre Kletz, Ben-Gurion University of the Negev

16:00 - 16:30 Coffee break

16:30 - 17:45 Session 4

Session chair: **Yoella Bereby-Meyer**, DMEP

Kobi Gal, DMEP
Negotiation in Task Settings between People and Computers

Moses Shayo, Center for the Study of Rationality
Ethnic Conflict and Legal Institutions

Uriel Haran, DMEP
A Person-Organization Discontinuity in Contract Perception: Why Corporations Can Get Away with Breaking Contracts but Individuals Cannot

17:45-18:00 Concluding remarks:

Shaul Shalvi, Director
DMEP

18:00 Dinner Registration required